



Iowa Department of  
Administrative Services

General Services Enterprise

Thomas J. Vilsack, Governor  
Sally J. Pederson, Lt. Governor

Mollie K. Anderson, Director  
Paul F. Carlson, Chief Operating Officer

Friday, September 02, 2005

To: All Bidders via Email and Facsimile  
RE: Bid # BD80500S358 New Tower at Ottumwa, Iowa

### NOTICE OF INTENT TO AWARD

The Iowa Department of Administrative Services, on behalf of Iowa Public Television, announces its intent to award the bid to the company with the highest scoring compliant proposal, Sabre Communications Corp. of Sioux City, IA, subject to the execution of a written contract. This Notice of Intent to Award is subject to the execution of a written contract and, as a result, this Notice does NOT constitute the formation of a contract between the State and the successful vendor. The State further reserves the right to cancel the award at any time prior to the execution of a written contract. This notice begins the five- (5) day appeal period per Iowa Administrative Code 11—105.20.

Criteria	Possible Points	Sabre	ERI 1	PCI 2	Radian
Experience	125	125	125	125	125
Knowledge	125	113	95	125	108
Work Plan	175	150	138	175	160
Submittals	50	32	41	43	34
Timeline	100	100	100	100	100
Warranty	25	25	20	25	25
<b>TOTAL TECH SCORE:</b>	600	<b>545</b>		<b>593</b>	<b>552</b>
ACTUAL COST:		\$ 288,757		\$ 393,085	\$ 429,050
Relative Placement		100%		73%	67%
<b>Points for Cost</b>	400	<b>400</b>		<b>294</b>	<b>269</b>
<b>TOTAL POINTS:</b>	1000	<b>945</b>		<b>887</b>	<b>821</b>

**1** Note: In accordance with RFP Section 1.8, ERI was disqualified early in the evaluation because their proposal included weather days at extra charges to IPTV which was specifically prohibited per Amendment Two, line Q16: "AT NO TIME WILL IOWA PUBLIC TELEVISION INCUR COST FOR WEATHER DELAYS." ERI's Cost Proposal was not opened.

**2** \$39,310 was deducted from PCI's Total Cost for county building permits which the State is not required to pay.

Thank you for participating in the bid process.

Sincerely,

Ashley Super, Purchasing Agent III  
Phone: 515-281-7073  
E-mail: [Ashley.Super@iowa.gov](mailto:Ashley.Super@iowa.gov)